

ACCOUNTING, RISK, & ADVISORY SERVICES FOR THE PRIVATE EQUITY INDUSTRY

ABOUT AC LORDI

AC Lordi is a boutique consulting firm of 100+ professionals founded in 2001 offering accounting and finance, risk and compliance, business advisory, and CFO services to Private Equity and Investment Management firms and their portfolio companies. We have performed work throughout the U.S. and in more than 15 countries for a broad range of clients from emerging growth through multi-national organizations across most major industries with deep experience in the manufacturing and distribution, chemicals, life sciences, retail, technology, insurance, and private equity industries.



Jim Clayton, MBA

Jim has 30+ years as a strategic planner and operations improvement strategist. He served as Senior Director for a \$33B global health insurance company directing execution of a \$100+ million financial process and systems project, and as Global Project Controller for a \$3B professional services firm.



Ron Fenton, MS

Rob has 30 years of experience in SEC reporting, due diligence, public offerings, budgeting and forecasting, complex accounting issues, and transition support for acquisition and merger integration issues. He has served as interim Corporate Controller for multiple public and private equity owned companies.



Bill Dawson, CPA

Bill has a diverse accounting and reporting, tax, and audit background with public and privately held domestic and multinational corporations. He served as VP of Internal Audit, and later as the VP of Income Tax for a \$2+ billion specialty apparel retailer. He was also an Audit Partner and has over 18+ years of experience with PwC.



Chris Schnittker, CPA

Chris has 25+ years of financial management experience including 17+ years at CFO level with public and private life science and tech companies. He is a former PwC audit manager with a background in executive level corporate governance, strategic planning, analysis, and change management.



Frank Hoban

Frank has 30 years of experience in ERP, supply chain and finance IT solutions delivery. His extensive background includes business intelligence and analytics solutions design and delivery, business process redesign, and financial close cycle time reduction.



Frank Stumpo, CPA, MBA

Frank helps to identify and implement strategies to maximize revenues and improve operational efficiencies within start-ups, M&As and global organizations. He successfully managed all financial and administrative functions of \$300MM private equity backed provider of outsourced supply chain management.

SELECTED CLIENTS

AC LORDI SERVICES

ACCOUNTING

- Accounting Outsourcing
- Interim Resources
- SEC and Financial Reporting
- Special Accounting Projects
- Technical Accounting
- Valuation

OFFICE OF THE CFO

- Budgeting & Forecasting
- Financial Due Diligence
- Fractional & Interim Executives
- Post-Acquisition Integration & Carve-outs
- Transaction, IPO & Audit Readiness

RISK & COMPLIANCE

- Enterprise Risk Management
- Internal Audit
- Regulatory Compliance
- Sarbanes-Oxley
- Systems Audit & Consulting

BUSINESS ADVISORY

- Business Analytics & Reporting
- ERP/Financial Systems
- Finance Transformation / Change Management

REPRESENTATIVE ENGAGEMENTS

<i>A \$6 billion global emulsion polymers manufacturer.</i>	AC Lordi led the carve-out of the Finance function, implementation of multiple applications, and the initial Sarbanes-Oxley compliance effort.
<i>A private investment firm focused on healthcare and tech.</i>	AC Lordi performed financial due diligence procedures, quality of earnings analysis, and assessment of information technology systems for several acquisition targets.
<i>Publicly-traded cloud company.</i>	AC Lordi provided a purchase price allocation (ASC 805) in connection with the acquisition of a leading cloud-based investment and wealth management platform. Key valuation issues included legacy earn-outs, internally-developed software and customer relationships.
<i>Provider of capital / support to growth-stage companies.</i>	AC Lordi performs financial audit procedures and annual CFO Organization assessments of all of Safeguard's portfolio life sciences and technology companies. Results are presented to management and the Audit Committee.
<i>A \$2 billion health services company.</i>	AC Lordi is currently assisting with process improvement in the finance and contracting organizations. We are also providing technical accounting support primarily related to revenue recognition and stock-based compensation.

