

INTERIM & FRACTIONAL EXECUTIVES

ABOUT AC LORDI

AC Lordi is a boutique consulting firm of 100+ professionals founded in 2001 offering accounting and finance, risk and compliance, business advisory, and CFO services. We provide clients with high-level professionals with expert skills, a strong work ethic, and the proven tools necessary to complete critical projects. Headquartered in the Greater Philadelphia area, we have performed work in fifteen states and ten countries for a broad range of clients from emerging growth through multi-national organizations. We have deep experience in the life sciences, manufacturing and distribution, utilities, chemical, private equity, professional services, insurance, and software and technology industries.



Frank Lordi, CPA

Managing Principal & CEO

- 25+ years of accounting experience
- Served as part-time CFO for numerous early stage companies
- Interim Controller for \$5B chemical company during IPO
- Strategic advisor to several emerging growth companies



Lisa Hilburn, CPA

Principal, Accounting Services

- 30+ years of accounting, audit and business advisory experience
- Held key roles for clients, including CFO, Director of Accounting & Finance, and Consolidation Manager
- 7 years of Big 4 experience as an Audit Manager for PwC



Rob Fenton, MS

Principal, Accounting Services

- 30+ years of accounting and finance experience, including SEC reporting, due diligence, and public offerings
- Provided transition support for M&A integration issues
- Served as interim Corporate Controller for numerous PE-owned companies



Frank Stumpo, CPA, MBA

Director, Office of the CFO

- 19+ years experience in CFO role
- Managed all financial and administrative functions for PE backed firms
- Led several highly successful LBO's through entire life cycle
- Improved operational efficiencies for startups, M&As and global organizations



Colleen Tofani, CPA, MS

Director, Office of the CFO

- 30+ years experience, including a Masters in Taxation
- Served as part-time CFO/Controller for early-stage private life science and technology companies
- Led buy-side due diligence process for several clients



Chris Schnittker, CPA

Director, Office of the CFO

- 25+ years financial management experience including serving as CFO of several public and private companies
- Executive level corporate governance, strategic planning, analysis, and change management experience
- Former PwC manager

SELECTED CLIENTS



INTERIM & FRACTIONAL EXECUTIVES SERVICES

Companies that are growing rapidly or in transition often need temporary financial leadership but aren't able to commit to the cost of a full-time hire at that level. They need rapid and flexible support from proven C-level executives who can hit the ground running with operational and financial expertise and targeted financial skills. This may require an interim executive full-time for a finite period, or perhaps a fractional CFO or controller to address key challenges on a part-time basis.

AC Lordi's Interim and Fractional Executives practice supports companies in transition by providing them with high-level financial leaders. Our professionals are not career consultants, but rather battle tested executives with decades of experience as CFOs and Controllers who are anxious to put that experience to use for the benefit of our clients.

Our Fractional Executives provide companies with top notch resources on a less than full time basis at a fraction of the cost of a full-time hire. Clients may be early stage or simply experiencing rapid growth and need to ramp up the finance and accounting functions to keep pace with the growth on the rest of the business. Yet they are not able to commit the resources for a full-time Controller or CFO.

Our Interim Executives are ideal when either the organization or the role is in transition. A portfolio company of a private equity firm might need to replace or upgrade the Controller or CFO. We can fill the urgent need while a replacement is recruited and hired. After the new full time resource is on-boarded our interim executives are available to remain with the client for a period of time to ensure a smooth transition to the newly hired executive.

REPRESENTATIVE ENGAGEMENTS

<p><i>A \$6 billion global emulsion polymers manufacturer</i></p>	<p>AC Lordi served as the Interim Corporate Controller for over one year. During that time, we redesigned the global finance function and were responsible for all financial reporting aspects of a public debt registration and public equity offering. We also assisted with SOX compliance, build out of the global payroll organization, needs assessment and implementation of an enterprise data warehouse and related reporting, and project management leadership.</p>
<p><i>A \$180 million global specialty chemical company carve-out</i></p>	<p>Provided interim accounting services while company established its internal accounting team, and supported CFO:</p> <ul style="list-style-type: none"> • Purchase accounting • Developed first annual budget, and prepared accounting policies and procedures • Designed finance organization and hired full-time staff • Prepared initial 10-Q and 10-K • Prepared position papers on complex accounting issues including stock compensation, purchase accounting, business segments, and functional currency evaluation
<p><i>A regional waste management company</i></p>	<p>Provided fractional CFO services to assist a rapidly growing company upgrade its financial functions:</p> <ul style="list-style-type: none"> • Served as a trusted advisor to CEO • Mentored Controller and accounting personnel • Established best practices in critical areas and KPIs

AC LORDI SERVICES

Accounting

- Accounting Outsourcing
- Interim Resources
- SEC & Financial Reporting
- Special Projects
- Technical Accounting
- Valuation

Risk & Compliance

- Enterprise Risk Management
- Internal Audit
- Regulatory Compliance
- Sarbanes-Oxley
- Systems Audit & Consulting

Business Advisory

- Business Analytics & Reporting
- ERP/Financial Systems
- Finance Transformation / Change Management

Office of the CFO

- Budgeting & Forecasting
- Financial Due Diligence
- Fractional & Interim Executives
- Post-Acquisition Integration & Carve-outs
- Transaction, IPO and Audit Readiness